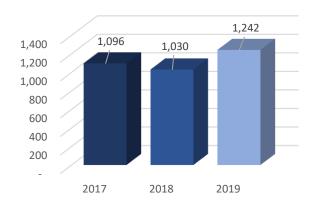


A High Performing and Worthy Organization

2019 Performance Summary

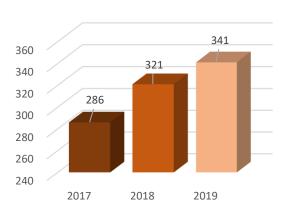
Total Funds Raised	\$ 1,547,262
Gifts	7,208
Donors	1,242
Multi-Year Donors*	341
Grant Applications Submitted	23
Grant Applications Approved	13
Grant Funding Received	\$ 70,500
Community Fundraising Events	22
Community Events Funds Raised	\$ 129,504
Will/Estate Gifts	5

Total Donors



* Three or more consecutive years

Multi-Year Donors*



Return on Investment (ROI)

According to the Association for Healthcare Philanthropy's Annual Report on Giving, the YRMC Foundation's Return on Investment (ROI) of \$3.77 performs well above the industry median when compared with the following:

- All Community Hospital Foundations
- ROI by Fundraising Expense
- Foundations with 1,000-3,000 donors
- Direct Fundraising Staff Size

Please <u>contact the YRMC Foundation</u> at (928) 771-5686 or <u>foundation@yrmc.org</u> with any questions.